

Bild & Co Family and Resident Move In Experiences White Paper

October 19, 2023 Seniors Housing Weekly Data Drips



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Family and Resident Move In Experiences Analysis

Recently, Bild & Co conducted a case study on 2023 move ins and the experiences of 60+ residents and 187 family members 90 days post move in. This study targets multiple states in the U.S. Below is the executive summary and the data trends that were uncovered.

<u>Target Locations:</u> National <u>Time Periods Data Analyzed:</u> 1/1/2023 – 10/5/2023 <u>Data Reviewed:</u> Family and Resident Move In Experiences Post 90 days

• On a scale of 1 to 10, with 10 being the best, **73%** of family members and **72%** of residents rated between 8-10 for the overall experience since they have moved into the community.

• **91.5%** of all respondents rated associate communication and responsiveness either fantastic or average.

After surveying the residents, it was concluded that more than 47% of residents and family members were happy with the move in and the process that took place within the first 90 days.

23% of residents and 9% of families are dissatisfied or very dissatisfied with housekeeping. 85% of residents stated that they are happy with their apartment choice while the other 15% were interested in exploring other floorplan options.

8.5% of respondents said they needed improvement with the associates and their level of responsiveness.

• A few of the most consistent complaints residents submitted were regarding a better

effort to acclimate the resident to other residents in the community, customer service, and meals/dining options.

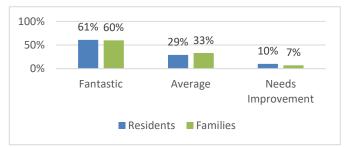


October 19, 2023

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Overall Communication Rating:

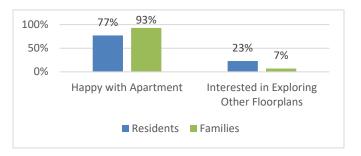
91.5 % of all respondents rated associate communication and responsiveness either fantastic or average while 8.5% said they needed



improvement with the associates and their level of responsiveness.

Apartment Satisfaction Rating:

On average, **85%** of respondents stated that they were happy with their apartment choice while the other **15%** were interested in exploring other floorplans.



Housekeeping Feedback:

Common feedback regarding housekeeping:

Is housekeeping meeting your expectations regarding the upkeep of your apartment and laundry?

- Laundry misplaced or lost, clothes are not folded or put away (#1 complaint).
- Bed unmade.
- Housekeeping isn't done on a weekly basis.
- Trash not taken care of
- Unclean floors, bathrooms, overall apartment not cleaned.

Visiting Feedback:

When family is visiting you, is there anything we can do to improve the experience?

| Response | % of Responses |
|----------|----------------|
| Yes | 18.3% |
| No | 81.7% |



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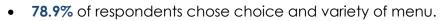
Common feedback regarding visits:

- Lack of communication on paperwork, food, housekeeping, care etc.
- Food pricing is not up to expectation, needs better food, difficulty reserving foods.
- Extending front desk hours/staff turnover is an issue, signing in is a long process.
- Proper updates to records of care for resident.
- Rooms are unkept and need housekeeping.

Menu/Dining Experiences:

When asked how residents enjoyed the menu selections, **70%** were either satisfied or very satisfied. **22%** were neutral while **8%** were dissatisfied or very dissatisfied.

When asked which two areas of dining experiences were of most importance,



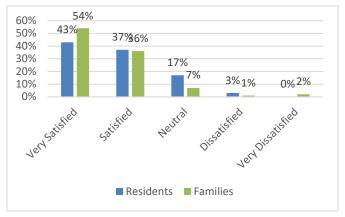
• 57.9% of respondents chose healthy options.

The *top complaints* were the quality of food, lack of flavor/ingredients or bland recipes, and very limited choices or too repetitive of a menu.

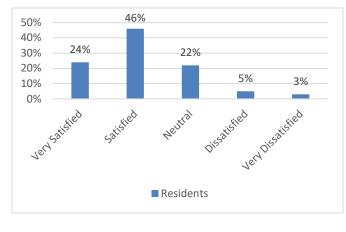
Care Experiences:

80% of residents were either very satisfied or satisfied.

The **top complaint** for care was lack of staffing to ensure proper and quality care.







Other Experiences:

Below are a couple of other experience questions that residents were asked.

- 79% of residents are satisfied with how they have made friendships since moving in.
- 92% of residents are satisfied with how the community has made them feel at home.

